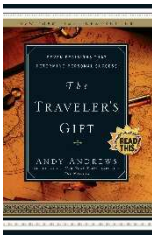




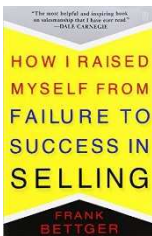
## BOOK LIST

This is my list of MUST-READ books for mortgage, real estate, marketing, sales professionals and entrepreneurs.

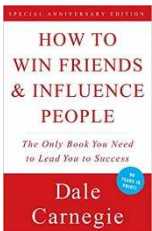
(alphabetized by author)



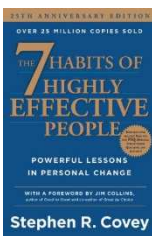
*The Traveler's Gift* – Andy Andrews



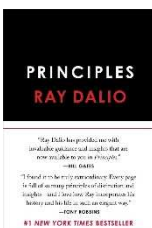
*How I Raised Myself From Failure to Success in Selling* – Frank Bettger



*How To Win Friends and Influence People* – Dale Carnegie

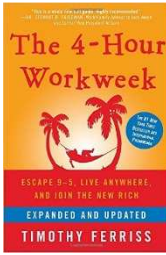


*The 7 Habits of Highly Effective People* – Stephen R. Covey

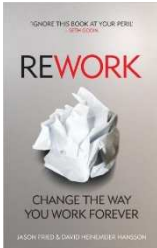


*Principles* – Ray Dalio

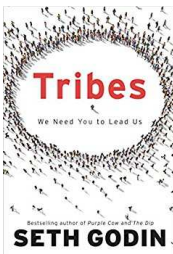
For more, go to: [www.philtreadwell.com](http://www.philtreadwell.com)



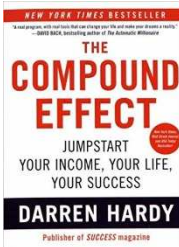
*The 4-Hour Workweek* – Tim Ferriss



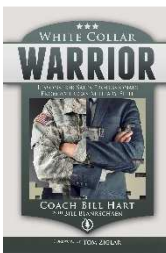
*ReWork* – Jason Fried & David Heinemeier



*Tribes* – Seth Godin



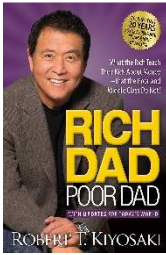
*The Compound Effect* – Darren Hardy



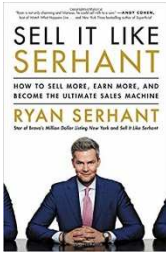
*White Collar Warrior* – Bill Hart



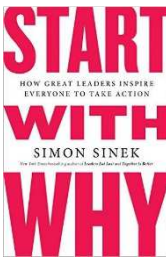
*The One Thing* – Gary Keller



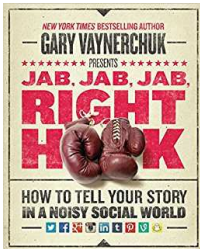
*Rich Dad, Poor Dad* – Robert Kiyosaki



*Sell It Like Serhant* – Ryan Serhant



*Start With Why* – Simon Sinek



*Jab, Jab, Jab, Right Hook* – Gary Vaynerchuk